

GLOBAL TRENDS

IN

CARPET TILE BACKING

TILE - FRONT AND BACK

THE FRONT

(X) Modular Product **wows** with a **subtle rib** and **chunky texture** balanced with **soft linearity** and **textured punches** of colour.

A **creative twist technology** allows for maximum colour pop!

The palette is a **harmony of sophisticated neutrals** and **energetic hues** plus **vibrant dashes** of colour.

THE BACK

Vinyl

TILE BACKING - PURPOSE

★ LAY FLAT

- * Saucering
- * Doming

★ DIMENSIONAL STABILITY

- * Edge Curl
- * Expansion / Contraction (Temperature & Humidity)

★ MINOR IRREGULARITIES IN SUB-FLOOR

5 PHASES OF CARPET TILE

1970 - 1980

AWARENESS

1980 - 1990

PERFORMANCE

1990 - 2000

DESIGN

2000 - 2010

SUSTAINABILITY

2010 - 2015

MARKET SEGMENTATION

MARKET SEGMENTATION

2010 - 2015

C / C OFFICE
{54% Americas}
{70% Europe}
{84% Asia / ANZ}

IN-STORE

HOSPITALITY

LEISURE

EDUCATION

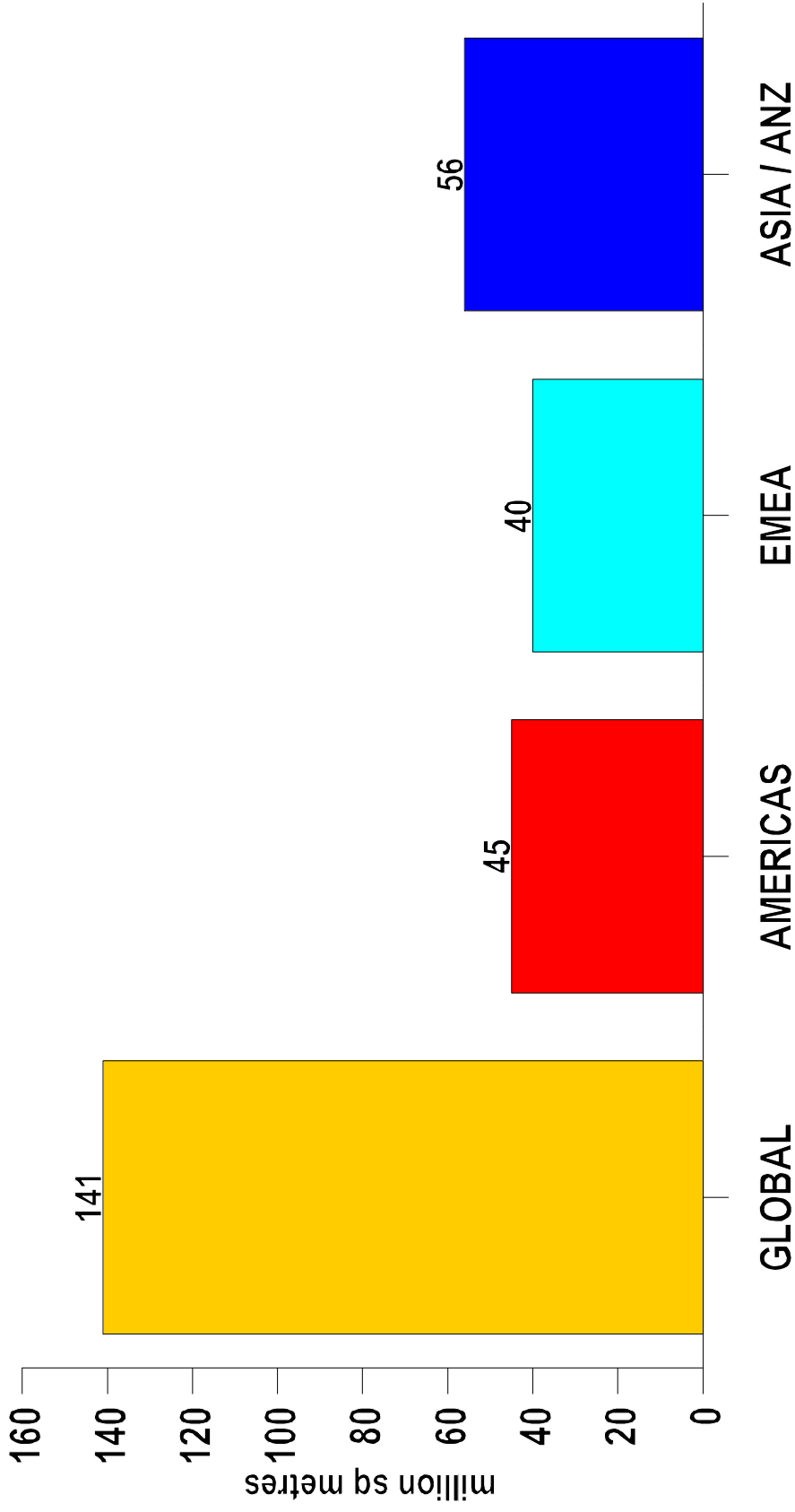
HEALTHCARE

GOVERNMENT

TRANSPORT

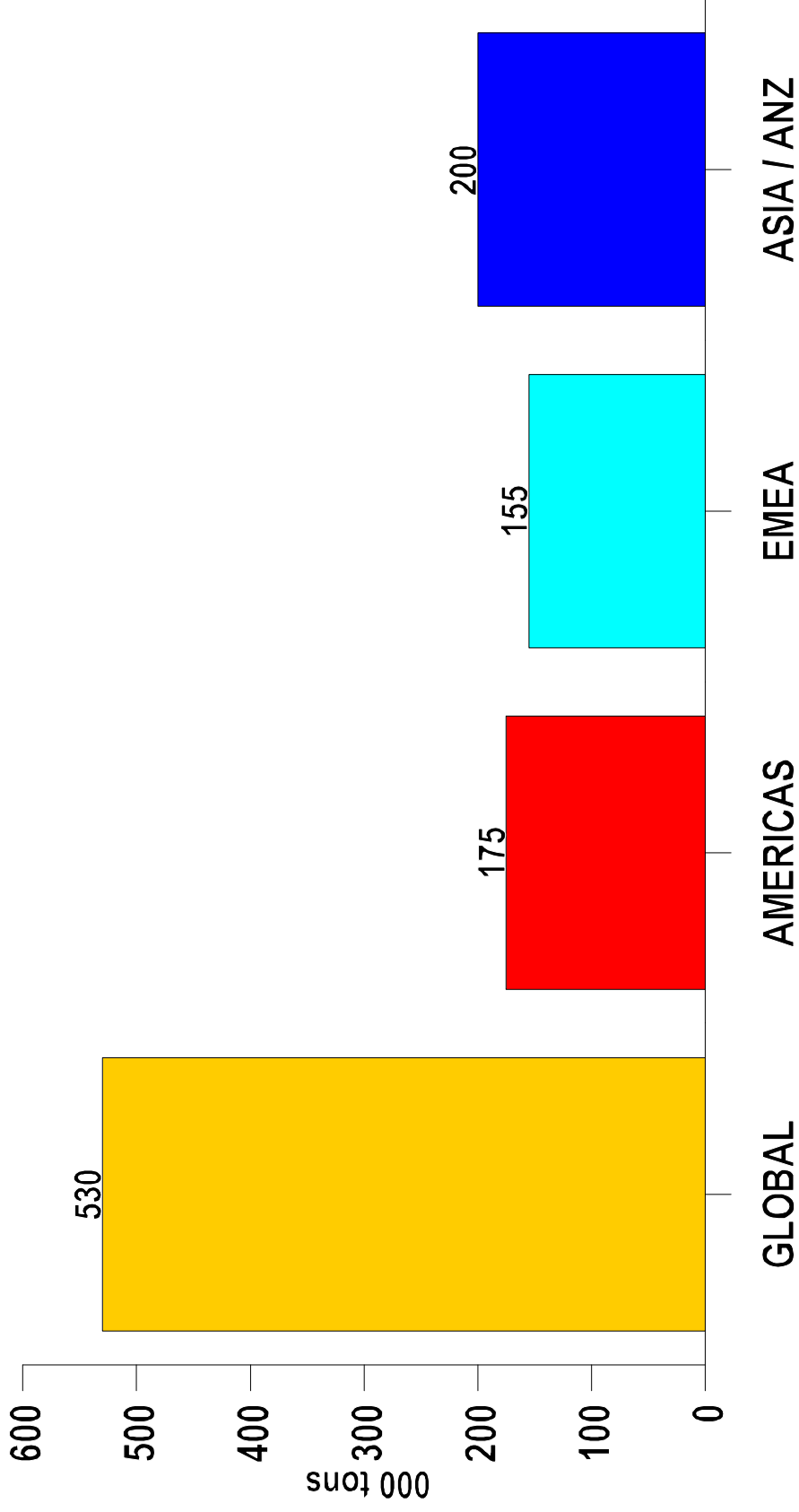
2010 CARPET TILE CONSUMPTION

million sq metres



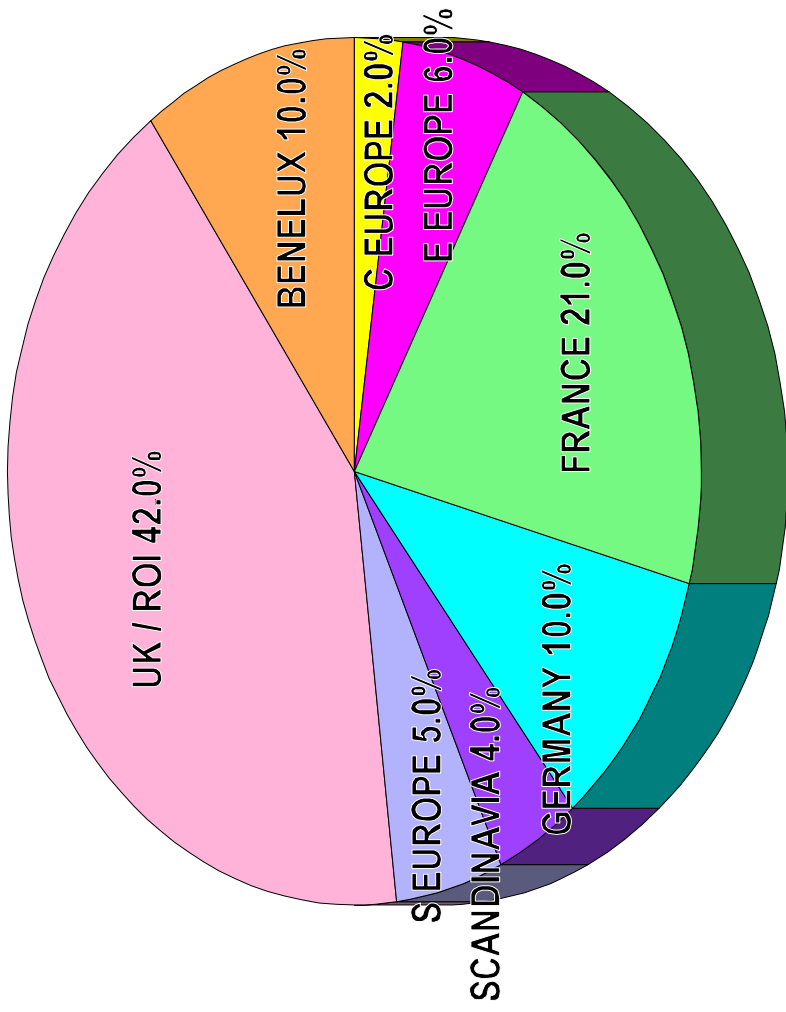
2010 CARPET TILE DISPOSAL

thousand tons
excl New Build



CLOSER TO HOME

2010 EUROPE CARPET TILE CONSUMPTION % BY COUNTRY / REGION



X-SECTION TUFTED TILE



PILE = 15%

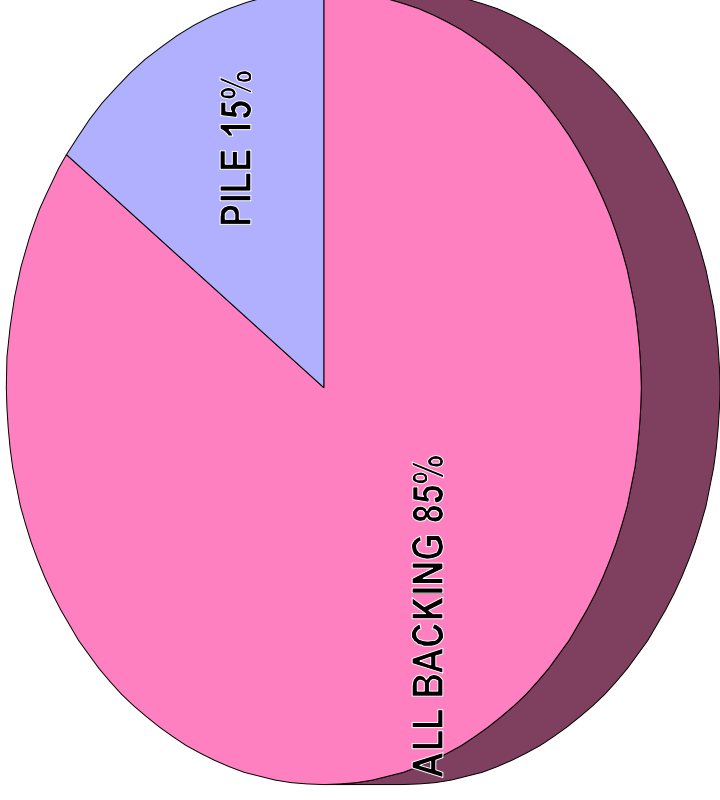
PRIMARY = 2%

PRE-COAT = 15%

GLASS FIBRE = 1%

TILE BACKING = 65%

(SECONDARY) = 2%



MUCH CLOSER TO HOME

2010 UK / ROI TILE DISPOSAL

=

60,000 TONS

=

51,000 TONS TILE BACKING

AVERAGE TILE INSTALLATION SIZE

=

0.5 TON

=

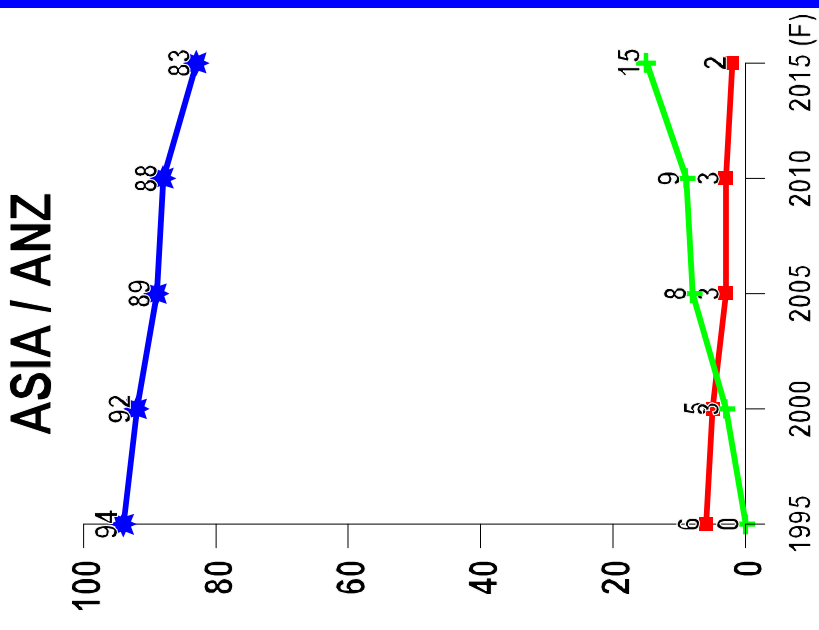
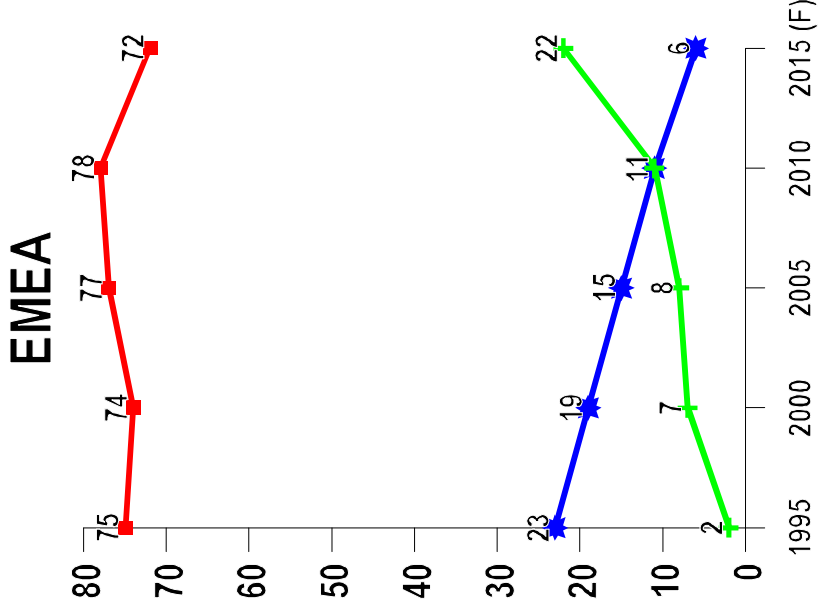
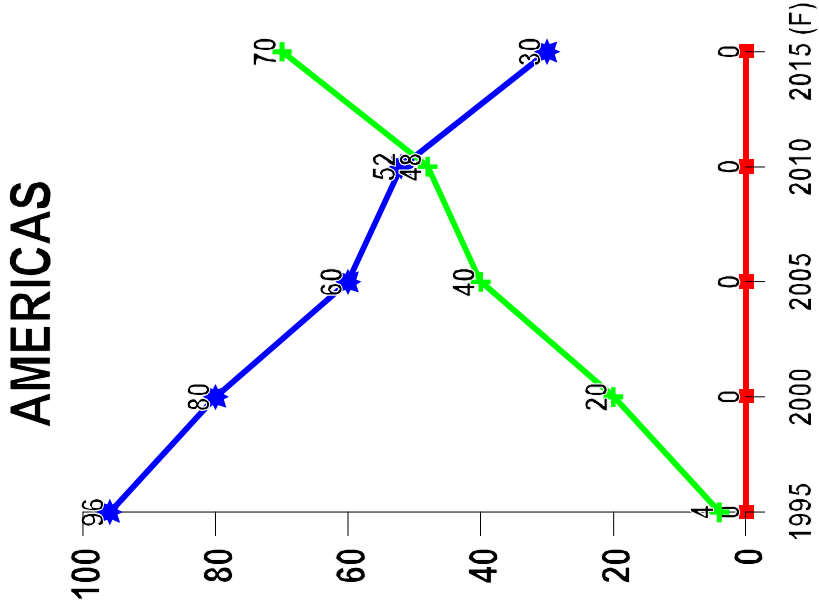
120,000 TILE DISPOSAL POINTS IN 2010

2010 CARPET TILE PRODUCERS (In-House Backing)

	PRODUCERS	BITUMEN	PVC	OTHERS
AMERICAS	12	0	8	8
EMEA	18	12	4	7
ASIA / ANZ	23	3	18	4
TOTAL	53	15	30	19

TREND BY BACKING BY REGION

% By Volume

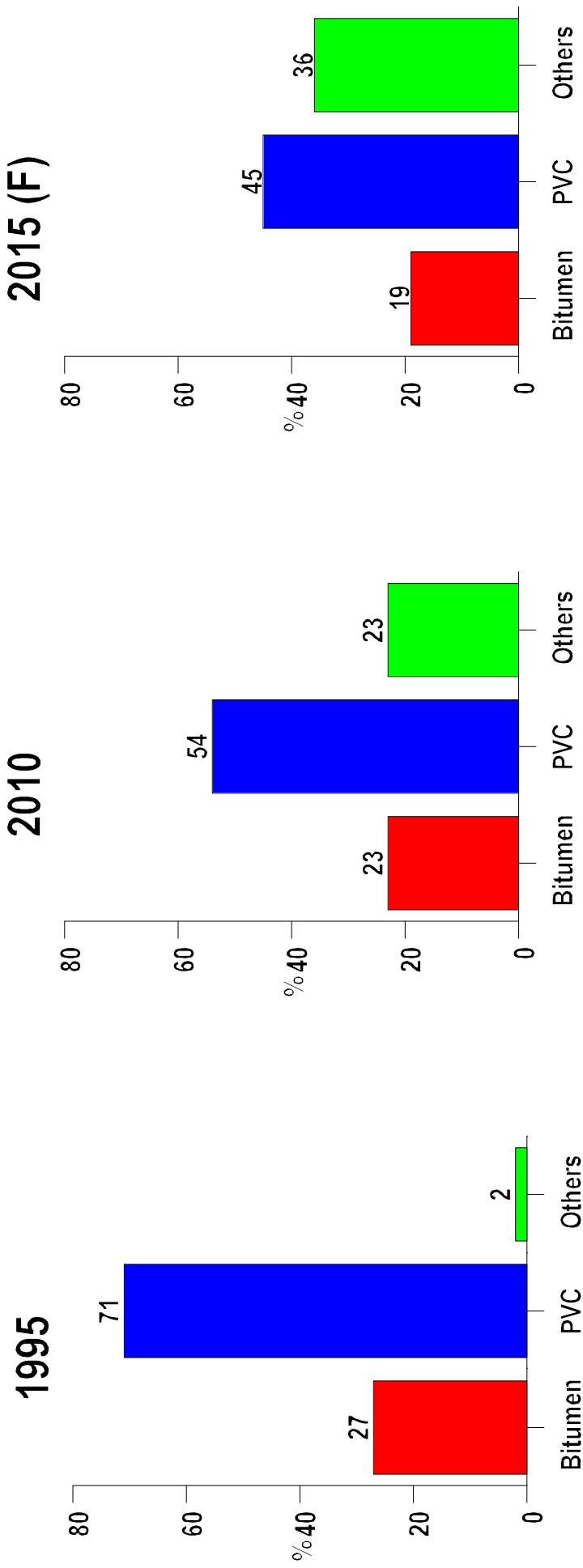


— = Bitumen

— = PVC

— = Others

GLOBAL TREND



BACKING PREFERENCES

Historically, **Vinyl** has been the Tile Backing preference in Americas (fusion bonding pioneers) + Asia / ANZ (Japan vinyl conglomerates) with **Bitumen** (Dutch pioneers) preferred in Europe.

Until late 1990^s, nothing radical changed in Backings.

BITUMEN

- + Cheapest Backing
- + Performance (Stability)
- + Proven Track Record
- + No accepted Health issues / No VOC
- + Flexible (rubber modified)
- On Grey List (Restricted)
- Scarring
- No commercially viable re-cycling (yet!)

PVC

- + Mid Price Backing
- + Performance (Stability)
- + Long Term Success
- + Easiest / Cleanest Installation
- Combustion (Toxic - Chlorine, Dioxins)
- Plasticiser Migration
- Perception

WHAT HAS CHANGED?

The words Environment and Sustainability! From USA, Interface, Milliken, Shaw and Others have driven a Carpet Tile Agenda based on these words. And, being major global players, **Specifiers of flooring** - Architects, Designers, End Users - globally, have listened and **taken this Agenda on board in product specification**. **‘Eco’ this and ‘Re’ that** are, commonplace with all carpet tile producers. **Some fact. Some fiction. Some highly confusing statements.** Competition in re-cycled content. Whilst most emphasis to date has been on pile yarn composition, actions by important players Shaw and Milliken in **exiting Vinyl tile backing** in favour of more environmentally friendly and sustainable backings are significant. Tile backing is not immune to change - in Americas, **PVC** is being seen / perceived as the least re-cyclable and most environmentally harmful plastic. **To date, tile backing has been determined not by customer / specifier preference but by producer capability. That will change.**

A Supermarket of

Hard Backs

+

Soft Backs

OTHERS

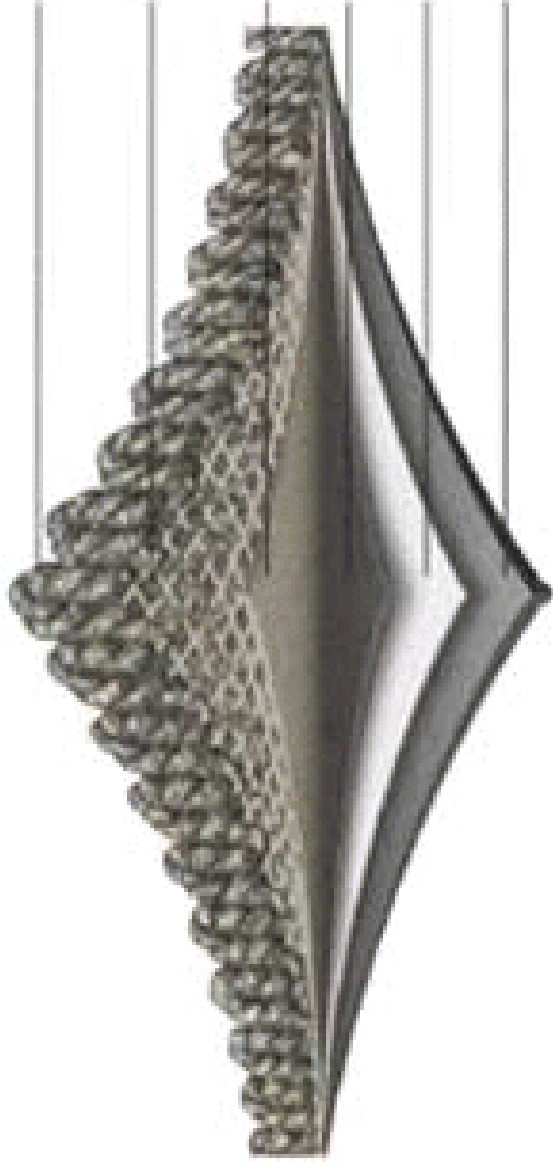
- Beaulieu = 'Nexterra' (recycled plastic bottles)
- Milliken = 'Comfort Plus' PU Cushion Backing
- Shaw = 'Ecoworx' Thermoplastic Polyolefin
- Tandus = 'Ethos' PVB (recycled automotive glass)
- Ege = Nonwoven Textile Fleece

FEATURES INCLUDE

- ★ Less Material / Lower Backing Weights (v Bitumen / PVC)
- ★ Cushion Backing - noise reduction / thermal / underfoot comfort
- ★ Higher Re-cycle Contents ★ Total Re-cyclability
- ★ Improved Re-cyclability ★ Less Adhesive

CRADLE TO CRADLE

- IS NOT** - “Eco-friendly - Cradle to Cradle - suitable for thermal disposal”
- IS NOT** - “Creating Products which can be deconstructed”
- IS NOT** - “Post Consumer Re-cycled % Content”
- IS** - “Creating **Products** which can be deconstructed and **Processes** which will **re-cycle to the original materials** - backing into backing, fibre into fibre - time after time”



face yarn

primary backing

high performance pre-coat

thermoplastic compound

fiberglass reinforcement

thermoplastic compound

(Fibre Recovery)



TILE



PELLETIZATION



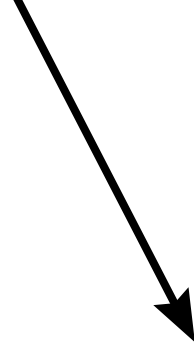
ELUTRIATION

SHREDDING

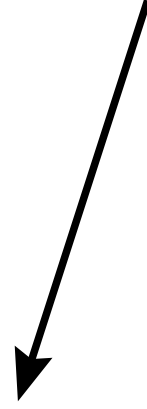


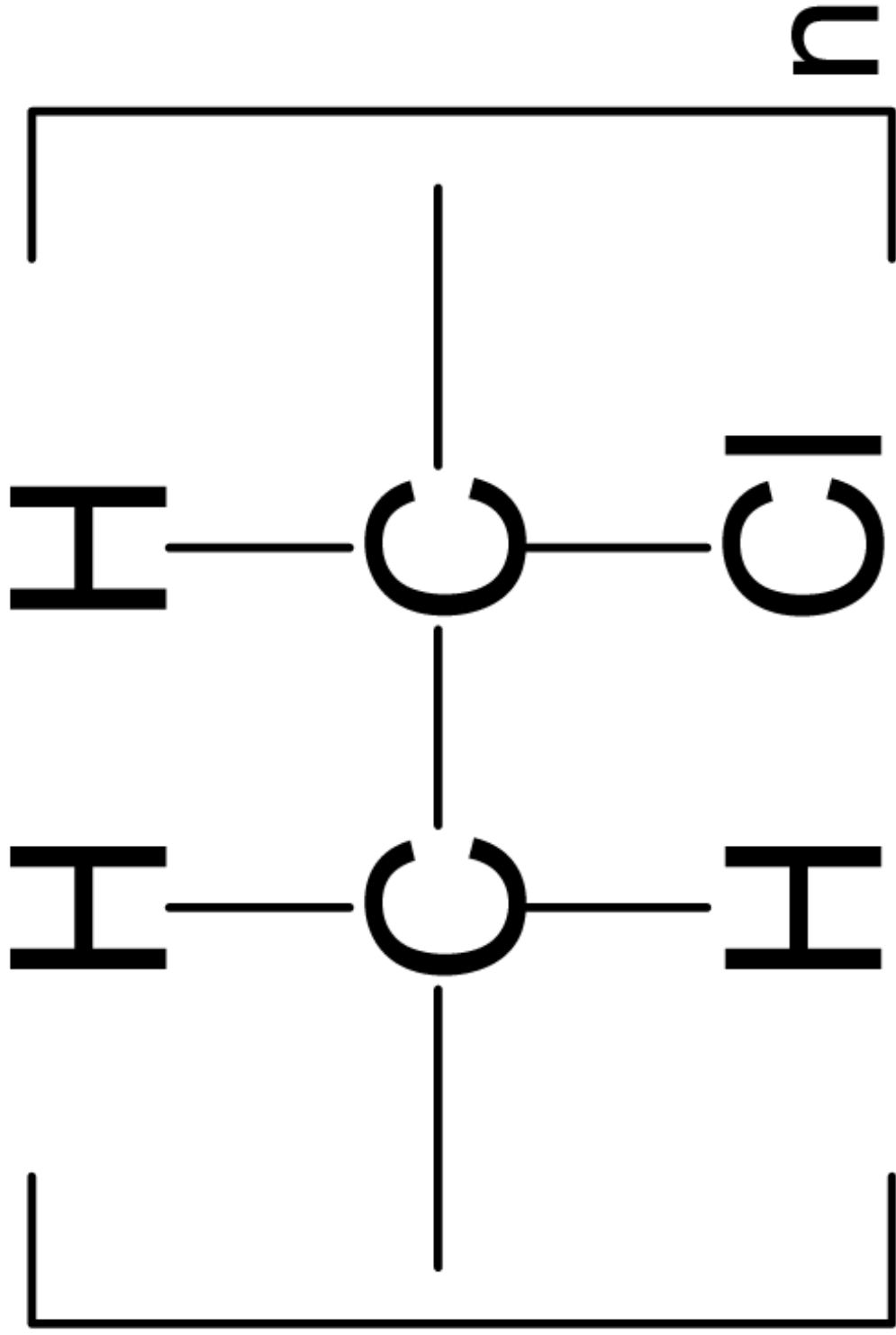
**RECOVERED
BACKING**

GRINDING



ELUTRIATION
(Air Flow / Gravity)





LANDFILL

RE-USE OF BITUMEN TILES (POST CONSUMER)

- * Cleaning, Refurbishing, Re-Selling
- * Grinding for use in Power Generation
- * Separating Pile - into Carpet Tile **Bitumen** Process?
- * **Bitumen** in Road Surfaces
- * +

THE COMMERCIAL DILEMMA

USA (backing materials)

* Switch from PVC to Polyolefin (Cradle to Cradle) = **Cost Neutral**

EUROPE (backing materials)

* Switch from Bitumen to Polyolefin (Cradle to Cradle) = **+ £2 per sq metre**

